

Technical Sales Engineer

Job Description

- To service existing customers and maintain market position.
- To prepare a business proposal that involves creative and sustainable solutions that meet customers' needs.
- To establish network and build rapport with customers, vendors and contractors.
- To establish potential customers and be responsible for the development of new markets to enhance sales opportunities.
- To plan and implement sales and marketing strategies plan for promotion and sales of products to achieve sales target.
- To provide technical presentations to customers when needed.
- Familiar with DOE standards and able to liaise with clients and project team members to share information.
- To undertake other special assignments, ad-hoc functions and related duties when required.

Job Requirement

- Candidates must possess a Bachelor's Degree or Professional Degree in Engineering (Chemical, Mechanical, Environmental), or an equivalent qualification.
- Knowledge of water treatment.
- Experience of water treatment site survey activity.
- Performance-driven and result oriented with good communication skills.
- Independent and able to work in a fast-paced environment.
- Ambitious, Aggressive and committed to work.
- Good interpersonal skills with substantive product and market knowledge of Water Treatment Industry would be added advantage.
- Must be able to communicate and correspond in English, Bahasa Malaysia.
- Computer literate MS Office applications and etc.
- Possess a valid driving license, own transport and must be willing to travel.
- **At least 3 years of working experience in the related field is required for this position.**
- **Position is available in Shah Alam, Selangor and Kulim, Kedah.**